



Manilin Souvannakham

Lawyer

Corporate/M&A, Employment & Labour, Foreign Investment, Taxation, Capital Markets, Contracts.

LL.B. Degree in Business Law, Faculty of Law and Political Science, National University of Laos

T. +856 21 265 471

M. +856 20 5526 6363

E. manilin@laopremier.com

Biography

Manilin joined Lao Premier in 2015 and has experience in corporate and securities law, including company incorporation, initial public offerings (IPOs), public and rights offerings (PO/RO), agreement registration, secured transactions, and general commercial matters. Her practice also covers the energy, mining, and labour sectors, where she advises both local and international clients on regulatory, compliance, and commercial issues in the Lao PDR. Since becoming a Lawyer at Lao Premier in 2020, Manilin has regularly liaised with key government authorities, including the Ministry of Industry and Commerce, the Ministry of Planning and Investment, the Bank of the Lao PDR, and the Lao Securities Commission Office. She was admitted to the Lao Bar Association in 2020 and is a native Lao speaker, with fluency in both Thai and English.

Highlighted Experience

Corporate & Regulatory / Mergers & Acquisitions

- Advising **Mpointmart Trading Company Limited** on retail shop operation and registration in the Lao PDR.
- Conducting the shareholder agreement and the share call options agreement for **the confidential tourist company**.
- Advising **VT Grater Pharma Company Limited** concerning the factory construction contract, the registration of the additional objectives, and business operations.
- Advising on the dissolution process to **the confidential client**.
- Advising and assisting **Aderans Lao Company Limited** on the restructuring.
- Advising and assisting with the share pledge agreement for **the confidential telecommunication company**.
- Advising and assisting on the dissolution of **Din Dala Sole Company Limited**.
- Advising and assisting the registration of restaurant business for **Bavarian Beerhouse Restaurant**.
- Advising on supplemental agreements, including loan agreements for local company in the Lao PDR.
- Advising and assisting the company establishment in the developed economic zone.
- Conducting the franchise agreement for the joint Thai-Lao restaurant business company.
- Advising the domestic and international companies on share transfer agreements and acquisition matters.
- Advising and assisting the concession project regarding the waste management business for the company in Lao PDR.

- Advising the foreign tourist company in relation to changing of director in Luang Prabang Province.
 - Advising and assisting with the licensing agreement for the pharmacist company.
 - Advising and assisting the cement state-enterprise company on business operations.
 - Advising the enterprise incorporation for domestic and international investors.
- Banking & Finance**
- Advising the facility agreements and collateral agreements for several companies in Lao PDR.
 - Advising the **foreign banks from Thailand** in relation to the offshore account and cross-border transaction with the Lao dealers under the perspective of Lao laws.
 - Conducting the transaction documents for **Siam Commercial Bank, Vientiane branch**.
 - Advising and assisting the registration of leasing enterprise and tax matters for **APM Lao Leasing Company Limited**.
 - Conducting the financial business licenses for **the confidential Japanese investor**.
 - Providing a legal opinion on the issuance of a bank guarantee for **Mizuho Bank, Ltd., Bangkok Branch**.
- Projects & Energy / Mining & Natural Resources**
- Conducting the legal due diligence for **the confidential gold and coal mining companies** and **the confidential solar power company**.
 - Conducting the related licenses on the energy and environment for **the confidential cement factory**.
- Real Property & Construction**
- Advising and acting for **Green Tea Sole Company Limited** on the land registration for land lease transaction.
 - Assisting the land due diligence for several companies in Lao PDR.
- Capital Markets**
- Advising and assisting on the IPO process and listing of **Lao Cement Public Company, Mahathuen Leasing Public Company, Lao-Asean Leasing Public Company, Lao Agrotech Public Company, Souvanny Home Center Public Company, and Vientiane Center Lao Public Company**.
- Data Policy / Technology, Media & Telecommunications**
- Advising the confidential Singapore investor in connection with the business establishment regarding the IT consultation.
 - Conducting legal due diligence for **the confidential telecommunication companies**.
- Employment and Labour**
- Conducting the guidebook regarding the anti-corruption and anti-bribery for **Nikon Lao Company Limited**.
 - Providing a legal opinion on labor matters, particularly retirement-related issues for the local company.
- Taxation**
- Representing **SMI Sole Company Limited** regarding tax matters.
 - Advising **Mpointmart Trading Company Limited** regarding tax matters.
 - Advising foreign companies to register the tax and the business operating licenses.